



**Pareto Analysis & Statistical Comparison:
Real Estate Brokers & Agents in the U.S.
Sorted by NAR Membership**

Rank		Bureau of Labor & Statistics 2015					NAR Membership 2015		
#	%	State	Brokers	Agents	Total	Cum %	Agents : Brokers	Count	Cum %
1	2.0%	CALIFORNIA	5,040	12,200	17,240	9.1%	2.4	178,332	15.3%
2	4.0%	FLORIDA	2,840	20,360	23,200	21.3%	7.2	151,089	28.3%
3	6.0%	TEXAS	2,430	14,350	16,780	30.1%	5.9	98,851	36.8%
4	8.0%	NEW YORK	1,620	6,500	8,120	34.4%	4.0	50,892	41.2%
5	10.0%	NEW JERSEY	300	2,500	2,800	35.9%	8.3	44,799	45.0%
6	12.0%	ARIZONA	1,870	2,790	4,660	38.3%	1.5	42,640	48.7%
7	14.0%	ILLINOIS	2,460	5,070	7,530	42.3%	2.1	42,301	52.3%
8	16.0%	NORTH CAROLINA	6,020	5,160	11,180	48.2%	0.9	34,963	55.3%
9	18.0%	VIRGINIA	1,530	6,090	7,620	52.2%	4.0	30,420	57.9%
10	20.0%	PENNSYLVANIA	780	6,800	7,580	56.2%	8.7	29,978	60.5%
11	22.0%	OHIO	790	5,910	6,700	59.7%	7.5	28,879	63.0%
12	24.0%	GEORGIA	750	9,410	10,160	65.1%	12.5	28,592	65.5%
13	26.0%	MICHIGAN	500	2,470	2,970	66.6%	4.9	25,603	67.7%
14	28.0%	COLORADO	1,600	3,660	5,260	69.4%	2.3	23,303	69.7%
15	30.0%	MARYLAND	510	2,730	3,240	71.1%	5.4	22,641	71.6%
16	32.0%	TENNESSEE	480	1,480	1,960	72.2%	3.1	21,858	73.5%
17	34.0%	MASSACHUSETTS	940	2,340	3,280	73.9%	2.5	21,848	75.4%
18	36.0%	MISSOURI	550	2,180	2,730	75.3%	4.0	19,171	77.0%
19	38.0%	MINNESOTA	330	1,900	2,230	76.5%	5.8	18,067	78.6%
20	40.0%	WASHINGTON	580	7,540	8,120	80.8%	13.0	17,809	80.1%
21	42.0%	SOUTH CAROLINA	870	3,860	4,730	83.3%	4.4	16,242	81.5%
22	44.0%	CONNECTICUT	260	740	1,000	83.8%	2.8	15,803	82.8%
23	46.0%	INDIANA	570	1,760	2,330	85.0%	3.1	15,666	84.2%
24	48.0%	NEVADA	330	1,530	1,860	86.0%	4.6	14,975	85.5%
25	50.0%	OREGON	730	950	1,680	86.9%	1.3	14,589	86.7%
26	52.0%	WISCONSIN	320	900	1,220	87.5%	2.8	13,259	87.9%
27	54.0%	UTAH	180	2,310	2,490	88.8%	12.8	13,218	89.0%
28	56.0%	LOUISIANA	230	1,140	1,370	89.6%	5.0	12,282	90.1%
29	58.0%	ALABAMA	220	1,110	1,330	90.3%	5.0	11,456	91.0%
30	60.0%	KENTUCKY	70	1,710	1,780	91.2%	24.4	9,573	91.9%
31	62.0%	OKLAHOMA	480	3,800	4,280	93.4%	7.9	9,294	92.7%
32	64.0%	HAWAII	340	220	560	93.7%	0.6	8,787	93.4%
33	66.0%	KANSAS	330	770	1,100	94.3%	2.3	8,219	94.1%
34	68.0%	IDAHO	110	820	930	94.8%	7.5	7,190	94.7%
35	70.0%	ARKANSAS	70	1,170	1,240	95.5%	16.7	6,956	95.3%
36	72.0%	IOWA	80	1,440	1,520	96.3%	18.0	6,660	95.9%
37	74.0%	NEW MEXICO	130	860	990	96.8%	6.6	5,908	96.4%
38	76.0%	MISSISSIPPI	280	990	1,270	97.5%	3.5	5,311	96.9%
39	78.0%	NEW HAMPSHIRE	190	200	390	97.7%	1.1	5,095	97.3%
40	80.0%	NEBRASKA	180	600	780	98.1%	3.3	4,279	97.7%
41	82.0%	MAINE	210	130	340	98.3%	0.6	4,140	98.0%
42	84.0%	RHODE ISLAND		330	330	98.4%		3,941	98.4%
43	86.0%	MONTANA	170	320	490	98.7%	1.9	3,851	98.7%
44	88.0%	DELAWARE		610	610	99.0%		3,452	99.0%
45	90.0%	WEST VIRGINIA	70	270	340	99.2%	3.9	2,804	99.2%
46	92.0%	WYOMING	50	210	260	99.3%	4.2	2,008	99.4%
47	94.0%	ALASKA	60	200	260	99.5%	3.3	1,729	99.6%
48	96.0%	SOUTH DAKOTA		300	300	99.6%		1,723	99.7%
49	98.0%	NORTH DAKOTA		480	480	99.9%		1,685	99.9%
50	100.0%	VERMONT	50	200	250	100.0%	4.0	1,588	100.0%
		Totals	38,500	151,370	189,870			1,163,719	
		Top 20 State Totals	31,920	121,440	153,360			932,036	
		Active Rain members			320,000				